



Buyer Profile

DATE: _____ SOURCE _____

NAME: _____

MAILING ADDRESS: _____

HOME PHONE: _____ CHILDREN: _____

EMAIL: _____ EMAIL: _____

OFFICE: _____ OFFICE: _____

CELL PHONE: _____ CELL PHONE: _____

Special instructions: _____



May I ask what made you call me and my company? _____

ASK: Are you currently viewing homes with any Realtors? (Yes/No). If yes, who?: _____

ASK: Have you signed any agreements with the other agency? (Yes/No).

Proceed to get the appointment if no agreement was signed.

PROPERTY WISH LIST

Bedrooms: ___ Bathrooms: ___ Square Feet _____

Price Point: _____

Garage: _____ Lot Size: _____

Pool: _____ Type: _____

Area/City: _____

New Construction (Yes/No): _____

Avoid/Not Wanted: _____

How soon are you looking to buy? _____

Do you currently own or rent? _____

When is your lease up? _____

Do you need to sell your current home first? _____

Is your current home on the market? _____

Additional notes about the buyer: _____

Note: _____



Buyer Questionnaire

Why are you selling/moving? _____

What is the ideal time frame for you to move? _____

Have you spoken to a lender, do you have your pre-qualify/pre-approval letter? _____

With which lender are you working? _____

How much have you been pre-qualified/pre-approved for? _____

What do you expect from your Realtor during the home buying process? _____

How often do you expect to hear from your Realtor during the buying period? _____

Would you be willing to sign a Buyer/Realtor commitment letter? _____

Additional Notes: _____
