

COUNT ON US



DEDICATED TO HELPING YOU

Your ERA American Real Estate salesperson is dedicated to helping you find and purchase the house that will make your family happy. Count on your salesperson to do everything it takes. Basically, that process will include:

- 01 Pre-qualifying you.
- 02 Interviewing you to understand your needs and preferences.
- 03 Familiarizing you with communities.
- 04 Educating you about the market.
- 05 Screening the market in person and by computer for homes that would be of interest to you.
- 06 Showing you these homes.
- 07 Describing the purchase and negotiation process.
- 08 Preparing a contract with you and presenting your offer to the sellers.
- 09 Informing you of requirements a seller may have, such as a closing date.
- 10 Providing you with financing information and sources.
- 11 Providing you with names of professionals and service companies that you may need, such as attorneys and inspectors.
- 12 Accompanying you on the walk-through inspection before the closing.
- 13 Being present at the closing and providing clarification.